|     | Property Specifications          | 1     | Per Door | Financing Assumptions             |        | ns       |           |
|-----|----------------------------------|-------|----------|-----------------------------------|--------|----------|-----------|
|     | Bedrooms                         | 3     |          | Down Payment (%)                  |        |          | 25%       |
| _   | Bathrooms                        | 2.5   |          | Down Payment Amount               | unt    |          | \$45,000  |
| Α   | Square Feet                      | 2,058 |          | Financed Amount                   |        |          | \$135,000 |
| ′ ` | Year Built                       | 1978  |          | Interest Rate                     |        |          | 7.000%    |
|     | Garage Size                      | 2     |          | Mortgage Term (Year               | s)     |          | 30        |
|     | Schools Rating (on scale of A-C) | Α     |          | Monthly Mortgage Pa               | ayment |          | \$898     |
|     |                                  |       |          | Cash Outlay (Total Out of Pocket) |        | \$77,000 |           |
|     |                                  |       |          | Future refi rate:                 | 5.250% | \$745    | \$153     |

|   |                                   |           |          |   | Cash Outlay (Total Out of Pocket) |              | \$77,000 | _ Potential |         |
|---|-----------------------------------|-----------|----------|---|-----------------------------------|--------------|----------|-------------|---------|
|   |                                   |           |          |   | Future refi rate:                 | 5.250%       | \$745    | \$153       | monthly |
|   |                                   |           |          |   |                                   |              |          |             | savings |
|   | Purchase Assumptions              |           | Per Door |   | Financial Ass                     | umptions     | Monthly  | Yearly      |         |
|   | Offer used for analysis           | \$180,000 |          |   | Rent (upper)                      |              | \$1,800  | \$21,600    |         |
|   | Suggested offer (low)             | \$180,000 |          |   | Rent (lower)                      |              | \$1,700  | \$20,400    |         |
|   | Suggested offer (high)            | \$200,000 |          |   |                                   |              |          |             |         |
|   | Asking                            | \$215,000 |          |   | Property Taxes                    |              | \$100    | \$1,200     |         |
|   | Market Value (after improvements) | \$225,000 |          |   | Insurance                         |              | \$100    | \$1,200     |         |
| В | Improvements (lower)              | \$25,000  |          | D | Repairs                           |              | \$85     | \$1,020     |         |
| D | Improvements (upper)              | \$30,000  |          | D | Property Management               | Monthly (%)  | 8.0%     |             |         |
|   | Closing Costs                     | \$1,800   |          |   | Property Management I             | Monthly (\$) | \$83     | \$1,000     |         |
|   | Mortgage Costs                    | \$1,350   |          |   | Leasing Fee                       |              | \$43.8   | \$525       |         |
|   | Other Fees At Closing (pts, )     | \$1,350   |          |   | HOA or Fixed Costs                |              | \$0      | \$0         |         |
|   | Total Cost                        | \$212,000 |          |   | Vacancy Rate                      |              | 4.0%     |             |         |
|   | Original listing date             | 6/13/23   |          |   | Total Fixed Expense               |              | \$478    | \$5,741     |         |
|   | DOM (days on market - TODAY)      | 69        |          |   | Total Expenses (Fixed +           | Mortgage)    | \$1,377  | \$16,519    |         |

## **General Notes About This Property**

Great opportunity to live in Helena! Large vaulted living/family room with lots of light and a masonry fireplace. Nice sized kitchen with a breakfast bar that opens to dining room. Three good-sized bedrooms and 2 baths on the main level. Main level laundry is super convenient. The basement features a large den with kitchenette and 1/2 bath. 2 car garage has a utility sink and plenty of storage space. Huge fenced backyard with patio. Don't miss out on a great deal in Helenal Roof replaced in 2013. 0.47 acre lot. Double check fire risk during due diligence with insurance company.

|   | Financial Analysis / Deal Attr | activeness |           |           |           |
|---|--------------------------------|------------|-----------|-----------|-----------|
|   | Years:                         | 5          | 10        | 15        | 20        |
|   | Net Cash Flow                  | \$27,536   | \$69,175  | \$127,280 | \$204,603 |
|   | Equity Increase                | \$56,669   | \$127,209 | \$215,287 | \$325,649 |
| 1 | Total Gain                     | \$84,206   | \$196,383 | \$342,567 | \$530,252 |
|   | Average Cash Flow/Year         | \$5,507    | \$6,917   | \$8,485   | \$10,230  |
|   | Average Cash Flow/Month        | \$459      | \$576     | \$707     | \$853     |
|   | Average Gain/Year              | \$16,841   | \$19,638  | \$22,838  | \$26,513  |
|   | Average ROI                    | 109.4%     | 255.0%    | 444.9%    | 688.6%    |
|   | Annual ROI                     | 21.9%      | 25.5%     | 29.7%     | 34.4%     |
|   | Projected Property Value       | \$273,747  | \$333,055 | \$405,212 | \$493,003 |



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|   |                       | Benchmark Indicators ( | year 1)                   |  |
|---|-----------------------|------------------------|---------------------------|--|
| 7 | Price per Square Foot | Rent per Square Foot   | Cash Flow per Square Foot |  |
| _ | \$87.46               | \$0.85                 | \$0.18                    |  |

|   | Property Ratings S            | uggestions                   |               |                             |
|---|-------------------------------|------------------------------|---------------|-----------------------------|
|   | Item                          | Suggested Criteria<br>(Min.) | This Property | FAVORABLE /<br>INSUFFICIENT |
|   | Schools                       | В                            | A             | FAVORABLE                   |
|   | Square Feet                   | 1,000                        | 2,058         | FAVORABLE                   |
| 3 | Bedrooms                      | 3                            | 3             | FAVORABLE                   |
|   | Bathrooms                     | 2                            | 2.5           | FAVORABLE                   |
|   | Year Built                    | 1970                         | 1978          | FAVORABLE                   |
|   | Rent/Price (%)                | 0.75%                        | 1.00%         | FAVORABLE                   |
|   | Average Cash Flow (at year 5) | \$125                        | \$459         | FAVORABLE                   |
|   | Average ROI (at year 5)       | 15%                          | 21.9%         | FAVORABLE                   |
|   |                               |                              |               |                             |

|   | Average ROI (at year 5) |            |               | 1370           | 21.570 | FAVORABLE |
|---|-------------------------|------------|---------------|----------------|--------|-----------|
|   | _                       | Average Ca | sh-on-Cash (I | ROI) Per Years |        |           |
| 4 | 4                       | 1          | 5             | 10             | 15     | 20        |
|   | -                       | 5.8%       | 7.2%          | 9.0%           | 11.0%  | 13.3%     |

| Projection Assumptions (annual)                |      |
|--|------|
| Annual Revenue Increase <sup>2</sup>           | 3.0% |
| Annual Operating Expense Increase <sup>2</sup> | 2.0% |
| Annual Appreciation <sup>2</sup>               | 4.0% |
| Land Value (%)                                 | 25%  |
| Building Value (%)                             | 75%  |

| Selling Assumptions                       |      |
|---|------|
| Commissions and Settlement Costs          | 7.5% |
| <br>Federal Tax Rates:                    |      |
| Ordinary Income <sup>2</sup>              | 25%  |
| Capital Gains <sup>2</sup>                | 15%  |
| State Tax Rate On Total Gain <sup>2</sup> | 10%  |

## **DISCLAIMER**

This analysis spreadsheet is provided "As is". All the information is believed to be accurate (except for the small effects of some simplifying assumptions), but is not guaranteed, and depends on the values entered for the property. This analysis is intended for the purpose of illustrative projections. The information provided is not intended to replace or substitute for any legal, accounting, investment, real estate, tax, or other professional advice, consultation, or service. The author of this analysis spreadsheet is not responsible no liable for any damages arising from the use of the tool.

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## Mortgage Acceleration

Applying your ann, cashflow (EPP\*) \$5,507 Applying your mo. cashflow (EPP\*) \$459 Years to payoff mortgage 12 Interest paid over 30 years \$186,462 Int. paid in 12 yrs, using EPP \$65,757

Your int. savings \$120,705

If you make an extra payment every year of \$5507 you will payoff your mortgage in 12 years, and save \$120705 on intrest.

\*extra principal payment

## INSTRUCTIONS

- 1. Enter property data in section 1.
- 2. Enter purchase data in sections 2 and 3.
- 3. Enter expected income and expense data in section 4. 4. Enter projection details in sections 5 and 6 as required.
- 5. Enter your property rating criteria in section 7.
- 6. Note the significance of the box colors:
- a. **GREEN** boxes are specific details **required** for this property.
- b. YELLOW boxes are assumptions that might need to be changed.
- c. WHITE boxes contain computed values

