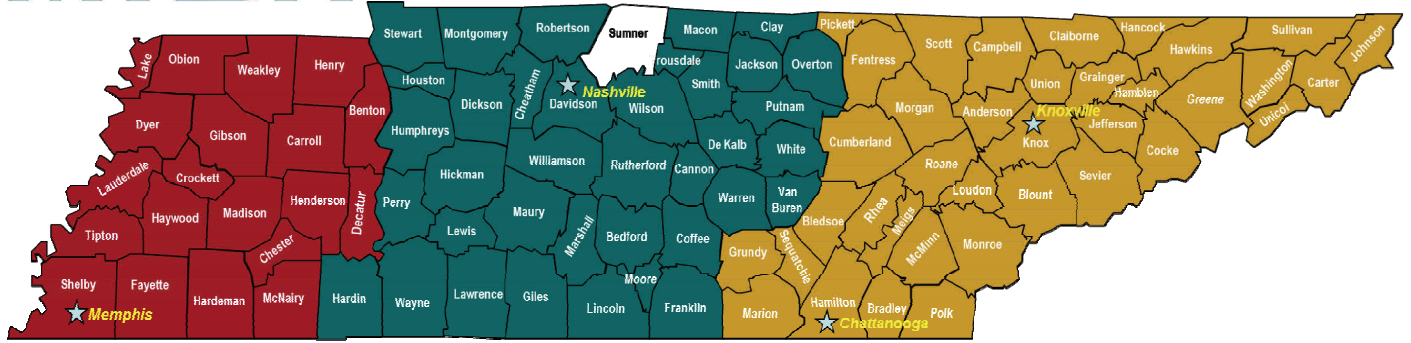




Middle Tennessee Industrial Development Association 2014 Community Data Profile



HENDERSONVILLE Sumner County



QUICK FACTS

County Seat: Gallatin
 Area in Square Miles (County): 529
 Elevation: 459'
 Market Region: Nashville
 City Website: www.hvilletn.org
 County Website: www.sumnertn.org
 Additional Incorporated Cities within the County: Gallatin, Millersville, Mitchellville, Portland, Westmoreland, White House.
 Unincorporated Cities: Bethpage, Castalian Springs, Cottontown.

Year Incorporated: 1969
 Latitude: N36° 18.28'
 Longitude: W86° 37.24'
 Distance From Nashville: 18 miles

TAX STRUCTURE

LOCAL

	City	County
Property Taxes: (2013)		
Rate per \$100 value	\$ 0.6500	\$ 2.0208
Ratio of Assessment:		
Residential and Farm	25 %	25 %
Commercial/Industrial	40 %	40 %
Personal (Equipment)	30 %	30 %
Bonded Debt	\$ 12,194,765	\$ 136,775,000
Assessed Valuation (2012)	\$ 1,485,269,632	\$ 4,043,058,064
School Tax	0 %	0 %
Hotel-Motel Tax	0 %	5.00 %

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments

STATE

Sales Tax 5% tax on food and food ingredients; 7% on all other tangible personal property unless specifically exempted.

Local Sales Tax Rate 2.25%

Local & State Sales Tax Collected (FY2013): \$ 143,353,117.91

Income Tax

- **Personal:** 6 % on Interest & Dividends
- **Corporate Excise Tax:** 6.5% of Tennessee taxable income
- **Franchise Tax:** .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is \$100.
- **Unemployment Tax:** New Employers 2.7% of first \$9,000

POPULATION

	City	County
2000 (Census) ¹	43,164	130,449
2010 (Census)	51,372	160,645
² Population Projection 2020	58,787	190,261
Percent Population Change 2000 – 2010	19.0 %	23.1 %

¹2000 City Population adjusted by annexation and citywide census done in three different years.

²Source: University of TN Center for Business & Economic Research

CLIMATE

Annual Average Temperature: 59.4°
 Average High Temperature: 79.2°
 Average Low Temperature: 38.3°
 Annual Average Precipitation: 47.3"
 Annual Average Snowfall: 10.2"
 Prevailing Winds: Southerly
 Mean Length of Freeze-Free Period (days): 180-210

This report was prepared with the assistance of:
 The Four Lake Regional Industrial Development Authority
 Hartsville, Tennessee

EDUCATION

	<u># Local Schools</u>	<u>Enrollment</u>	<u>Pupil/Teachers Ratio</u>
Elementary	9	5,020	23:1
Middle School	5	3,142	25:1
Sr. High	3	4,169	27:1
Voc-Tech	0		
Private/Parochial	6	3,236	
Magnet School	1	657	

Technology Center: 1
Colleges: Volunteer Community College-Gallatin
Union University—offsite campus

State Industrial Training Service Available: Yes
Type of Public School System: County

GOVERNMENT

Governing Body:

City: Mayor with Board of Aldermen
Meets: 2nd & 4th Tuesday Time: 7:30 p.m.
Place: City Hall
County: Executive and County Commissioners
Meets: 3rd Monday Time: 7:00 p.m.
Place: County Building (355 N. Belvedere Dr.)

Fire Department:

full-time fire fighters in city: 101	city volunteers: 1
full-time fire fighters in county: 235*	county volunteers: 460*
fire stations in city: 6	city fire trucks: 14
fire stations in county: 13*	county fire trucks: 33*

(* These figures are for the unincorporated portion of Sumner County under the jurisdiction of the County EMS. This does not include numbers from other incorporated cities in the county.)

Law Enforcement:

full-time police officers in city: 90
full-time police officers in county & sheriff: 76
city patrol cars: 114 county patrol cars: 90

	<u>City:</u>	<u>County:</u>
Insurance Rating:	3	Varies
Zoning Regulations:	Yes	Yes
Planning Commission:	Yes	Yes
Industrial Development Corp:	Yes	Yes

NATURAL RESOURCES

Minerals: Limestone
Timber: Hardwood

AGRICULTURAL PRODUCTS

Crops: Tobacco, corn, wheat, soy, hay
Livestock: Cattle, horses

TRANSPORTATION

AIR SERVICE:

Nearest General Aviation:

Sumner Regional Airport
Location Identifier: M33
Distance from City: 14 miles
Runway Length: 5,000 feet
Surface: Asphalt
Lighting: MIRL/PAPI
Fuel: 100LL/Jet A
Repair: Major
Transportation: Taxi, Courtesy Car and Rental Car

Nearest Commercial Service:

Nashville International Airport
Location Identifier: BNA
Distance from Hendersonville: 20 miles
Served by 9 major air carriers, 2 cargo carriers, and 2 fixed-base operators; operating 396 average daily flights to 50 non-stop markets (as of July 2013).

HIGHWAYS:

U.S Highways: 31 E
State Highways: 386 and 258
Nearest Interstate: 5 miles to I-65

COMMON CARRIERS:

Air Freight Companies: All
Motor Freight Companies: All
Terminal Facilities: None
Bus Services – Inter-City: None
Local: MTA Carrier Service: None

RAILROADS SERVED BY:

CSX Transportation

NAVIGABLE WATERWAYS:

River: Cumberland Channel Depth: 9 feet
Nearest Port Facility: Nashville Miles: 18

COMMUNICATIONS

Post Office Class: First

<u>Newspapers:</u>	<u>Frequency:</u>
Hendersonville Star News	2x/week
The Tennessean	Daily
Hendersonville Standard	1x/week

Telephone Companies: AT&T

Radio Stations: 16

Television Networks: 7

Cable Service Available: Yes

Channels: 75

Provider:

Internet Service Available:

Provider:

Fiber Optics Available:

Provider:

COMMUNITY FACILITIES

Health Care:

Doctors: 100 Dentists: 25

Hospitals: 1	Beds: 148
Clinics: 6	Beds: N/A
Nursing Homes: 1	Beds: 122
Retirement Homes: 1	Beds: 135
Residential Care/Assisted Living: 6	Beds: 397+

Religious Organizations:

Protestant: 60	Catholic: 1	Jewish: 0
Jehovah's Witness: 1	Spanish: 0	Mormon: 1
Other: 13		
Day Care Centers: 6	Day Care Homes: 0	

Recreation:

Libraries: 1 Parks: 7
 Golf Courses (Public & Private): 3
 Swimming Pools (Public & Private): 6
 Country Clubs: 1 Theaters: 1 (16 screens)
 Bowling Alleys: 2

Hotels & Motels: 4 Rooms: 343
 Bed & Breakfasts: 0
 Largest Meeting Room Capacity: 250
 Restaurants: 73 (26 serve alcohol)

FINANCIAL INSTITUTIONS

Name of Banks:	Number of Branches:	Deposits
Bank of America	2	127,783,000
Bank of Tennessee	1	202,000
Bank of Nashville (div. of Synovus Bank)	1	20,907,000
Capital Bank	2	45,517,000
CapStar	1	81,273,000
Farmers & Merchants Bank	1	1,879,000
Fifth Third Bank	2	59,126,000
First State Bank	2	71,259,000
First Tennessee Bank	2	66,611,000
Pinnacle National Bank	1	75,476,000
Regions Bank	2	146,983,000
Renasant Bank	1	27,872,000
Sumner Bank & Trust	1	38,855,000
SunTrust Bank	2	88,495,000
US Bank National	2	47,162,000
Volunteer State Bank	2	109,437,000
Wilson Bank and Trust	1	7,230,000
*Cornerstone Financial CR	1 (6 in 6 cities)	13,224,345
*Old Hickory Credit Union	1 (7 in 6 cities)	9,530,270
Electric Service Credit Union		
Commercial Banks: 17		
Savings Institutions: 0		
Credit Unions: 3		
Total # of Institutions: 19		
Total # of Branches: 28		
Combined Deposits: \$ 1,016,067,000	(Deposits for June 30, 2013)	

*NOT calculated in Combined Deposits

Source: Federal Deposit Insurance Corporation and national Credit Union Association

SELECTED ECONOMIC INDICATORS

2012 Annual Average

	County	Labor Market Area*
Labor Force:		
Civilian Labor Force	85,360	533,270
Employment	79,660	497,590
Unemployment	5,700	35,680
Unemployment Rate	6.7 %	7.2 %
HS Graduates (2012-13)	1,578	7,708

Estimated County Available Labor:

Date (month): December 2013

Total:	5,240	33,530
Male:	2,570	17,270
Female:	2,670	16,260

* Labor Market Area is defined as Davidson, Macon, Robertson, **Sumner**, Trousdale and Wilson Counties in Tennessee.

Manufacturing in Area (Annual Averages 2012):

Number of Units:	172
Ann. Avg. Employment:	5,574

Source: Tennessee Department of Labor and Workforce Development

County 10-Year Growth Report

Years: 2003-2013	New Plants	Expansions
Number Projects:	15	174
Job Opportunities:	1,523	3,071
Total Investments:	\$ 81,025,000	\$ 317,513,025

Source: Tennessee Department of Economic and Community Development

Per Capita Personal Income

Year: 2012 Amount: 39,121
 Source: Bureau of Economic Analysis

Average Homes Sales: (2012)

Number of homes sold: 1,802 Average Cost: \$ 216,204
 Source: Tennessee Housing Development Agency

Retail Sales

Year: 2012 Amount: \$ 1,763,408,808
 Source: Tennessee Department of Revenue

INDUSTRIAL SUPPORT SERVICES

Service	Town	Distance (Miles)
Tool & Die	Local	
Heat Treating	Gallatin	12
Foundry	Nashville	18
Heavy Hardware	Local	
Sheet Metal	Gallatin	12
Lubricants	Local	
Welding Supplies	Local	
Abrasives	Nashville	18
Other:		

UTILITIES

GAS

Local Distributor: **Piedmont Natural Gas Company**
 Phone: 615.734.0665
 Website: www.piedmontng.com
 Source Company: Tennessee Natural Gas Lines
 Fuel Oil Suppliers: 0 Suppliers of LP Gas: 3

WATER

Water Supplier: **Hendersonville Utility District**
 Phone: 615.824.3717
 Website: www.hendutil.net
 Source: Cumberland River
 Capacity: 8,000,000 GPD
 Current Consumption: 4,500,000 GPD
 Storage Capacity: 8,200,000 Gallons

WATER

Water Supplier: **White House Utility District**
 Phone: 615.672.3073
 Website: www.whud.org
 Source: Cumberland River
 Capacity: 13,600,000 GPD
 Current Consumption: 9,800,000 GPD
 Storage Capacity: 13,700,000 Gallons

SEWER

Sewer Provider: **Hendersonville Utility District**
 Phone: 615.824.3717
 Website: www.hendutil.net
 Type of Treatment: Activated Sludge, Dry Creek Waste Treatment Plant, METRO
 Capacity: 26,000,000 GPD
 Current Usage: 4,000,000 GPD
 City Sewer Coverage: 85 % Storm Sewer Coverage: 40 %
 Solid Waste Disposal Type: Thermal Waste Plant (Gallatin)

ELECTRICITY

Source Company: Tennessee Valley Authority

Local Distributor City:

Electric Power System:
Nashville Electric Service
 President/CEO: DeCosta Jenkins
 Address: 1214 Church Street
 Nashville, Tennessee 37246
 Phone: 615.747.3981
 Fax: 615.747.3854
 Website: www.nespower.com

Local Distributor County:

Electric Power System:
Cumberland Electric Membership Corporation
 General Manager: Jim Coode
 Address: Post Office Box 3300
 1940 Madison Street
 Clarksville, Tennessee 37043-3300
 Phone: 931.645.2481
 Fax: 931.552.4730
 Website: www.cemc.org

MTIDA works closely with the Tennessee Valley Authority, which supplies electric power to Middle Tennessee through our 26 member distributors.

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (40+ employees)

<u>Firm</u>	<u>Product or Service</u>	<u>Total Employees</u>	<u>Union</u>	<u>Phone Number</u>
Aladdin Temp-Rite LLC	Food Service Equipment Medical	207	USW	615-537-3600
Betty Machine	Precision machining	140	None	615-826-6004
Crowley Tool Co., Inc.	Industrial Cutting Tools	56	None	615-824-5594
Fire Protection Systems	Fabrication & Installation Sprinklers	22	None	615-822-3600
ITW Dynatec	Adhesives Machines	110	None	615-824-3634
MGM Industries, Inc.	Metal Storm doors & Windows	270	None	615-824-6572
Nashville Wraps	Retail packaging distributors	90	None	615-338-3200
New Day Christian Distributors	Distributes music CD's, books & videos	65	None	615-822-3633
Novita Technologies, Inc.	Electrical equipment	50	None	615-826-7414

For information on industrial sites and available industrial buildings contact:

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 Email: dlong@hvilletn.org Website: www.hvilletn.org

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